

WHO SHOULD ATTEND

Anyone with a stake in New York's evolving energy industry should attend the IPPNY fall conference, including:

- ✓ policy makers
- ✓ developers and operators of electric generation projects
- ✓ power marketers
- ✓ government affairs specialists
- ✓ members of the financial, fuel, insurance, equipment, consulting and legal communities



ABOUT US

IPPNY is a New York State trade association representing companies in the competitive power supply industry. IPPNY members are involved in the development of electric generating facilities; the generation, marketing and sale of electric power; and the transmission of natural gas. Utilizing cutting-edge technologies and fuel types such as co-generation, nuclear, hydro, coal, wind, landfill waste, resource recovery and biomass, IPPNY member companies produce more than 75 percent of New York State's electric power. IPPNY's mission is to assist its member companies in becoming the premier providers of electricity in New York State.



INDEPENDENT POWER
PRODUCERS OF NEW YORK
194 Washington Avenue, Suite 315
Albany, NY 12210

 IPPNY.ORG |   @IPPNYORG

FRIDAY, SEPTEMBER 14, 2018

A NEW ENERGY STANDARD: ADAPTING TO AN EVOLVING MARKET & GRID

33rd ANNUAL MEMBERSHIP MEETING AND FALL CONFERENCE
Gideon Putnam Resort / Saratoga Springs, NY 12866



AGENDA

7:00–8:30 AM

Registration & Breakfast

8:30–8:45 AM

Welcome & Opening Remarks

GAVIN J. DONOHUE

President & CEO
Independent Power Producers of NY

8:45–10:00 AM

REV: An Outlook

Moderator:

DR. JEFF D. MAKHOLM

Managing Director
NERA Economic Consulting

Panel Participants:

JAMES GALLAGHER

Executive Director
Smart Grid Consortium

SERGEJ MAHNOVSKI

Director, Growth and Innovation
Edison International

KEVIN M. LANG

Partner
Couch White, LLP

ARUNKUMAR VEDHATHIRI

Director, New Energy Solutions
National Grid

10:00–10:30 AM

Coffee Break

10:30–12:00 PM

Grid Resiliency: Keeping the Lights On

Moderator:

MARC CHUPKA

Principal
The Brattle Group

Panel Participants:

ROB GRAMLICH

Founder and President
Grid Strategies LLC

TODD SNITCHLER

Group Director
Market Development
American Petroleum Institute

SHERRELL GREENE

President
Advanced Technology Insights, LLC

RICHARD J. DEWEY

Executive Vice President
New York Independent System Operator

12:00–12:30 PM

Networking Break

12:30–2:00 PM

Keynote & Lunch

LAURENCE M. DOWNES

Chairman and Chief Executive Officer
New Jersey Resources

2:00–5:00 PM

IPPNY Board Meeting

(IPPNY Members Only)



LAURENCE M. DOWNES

Chairman of the Board
and Chief Executive Officer
New Jersey Resources

Mr. Downes is Chairman of the Board and Chief Executive Officer (CEO) of New Jersey Resources (NJR) and its principal subsidiary, New Jersey Natural Gas.

Mr. Downes joined NJR in March 1985 and has served as CEO since July 1995.

Mr. Downes is a Director and past Chairman of the American Gas Association and the Natural Gas Council, as well as a Trustee of the American Gas Foundation. He chairs the John J. Heldrich Center for Workforce Development's National Advisory Board at Rutgers University and serves as a member of the Boards of the New Jersey Economic Development Authority, the Drumthwacket Foundation and Choose New Jersey.

He received a bachelor's degree in business administration in finance in June 1979 from Iona College and a master's degree in business administration in financial management from Iona in June 1981.

SPONSORSHIP OPPORTUNITIES

One of the most cost-effective ways to get your organization and team in front of key executives and decision makers involved in New York's energy industry is to become a sponsor. It is an excellent way for your organization to:

- Promote products, services and solutions to a New York audience of major energy sector players, elected officials, policy makers and regulators.
- Engage the top people in the energy industry – in one place, at one time.
- Support IPPNY's mission and ongoing efforts to foster a strong and competitive energy market.
- Be part of this year's conference and benefit from networking opportunities as well as productive dialogue on how to best achieve our mutual energy goals!

Complete sponsorship descriptions and benefits are available online at www.ippny.org.

Breakfast Sponsor	\$1,500
Lunch Sponsor	\$1,500
Intermission Sponsor	\$600

All sponsors must sign-up before August 24, 2018! Sponsorships are limited and are on a first come, first served basis.

REGISTRATION & FEES

Early Conference Registration

(before August 24, 2018)

IPPNY Members: \$365

Non-Members: \$415

At the Door

(and after August 24, 2018)

IPPNY Members: \$415

Non-Members: \$465

Register Online: Please visit the Fall Conference Event page on our website at www.ippny.org.

No registration refunds will be given after August 24, 2018. All cancellations prior to August 24, 2018 are subject to a \$100 per person processing fee. Registration fee includes conference materials, breakfast & lunch.

Questions regarding the 33rd Annual Fall Conference should be directed to Emily Shover at (518) 436-3749 or emily.shover@ippny.org.

LOCATION

Gideon Putnam Resort
24 Gideon Putnam Road
Saratoga Springs, New York

Directions to the Gideon Putnam Resort from your location can be found online: <http://www.gideonputnam.com>

HOTEL

The Gideon Putnam is holding a block of rooms for attendees at a special rate of \$159 per night. This room block is only available until August 24, 2018. Please contact the hotel directly to make your reservation by calling (866) 746-1077 and request **Group Code 9NB51V**.